



BACC-Business Source

April 2016

“Bettin on the Bay”

Where you go to be in the know

Message from our President-Barry Winters of BBSI

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This year's 3-A basketball tournament drew its biggest attendance yet, officially listed by Oregon School Activities Association as 14,749, or about 2,000 more than any of the previous five years since it returned to the Bay Area. Having Coquille's girls in the tournament clearly helped. The red-clad community came out in force to support the Red Devils!

There is no indication from OSAA that the tournament is going away soon. Officials again this year talked about how well the tournament is put on here and how special it is for the coaches and the athletes. Additionally, local organizers and visiting coaches praise the efforts of the community to make the event what it is.

The list of volunteers is lengthy, starting with the tournament committee and expanding to all the people who help in various capacities at both Marshfield and North Bend high schools. Each team also has a greeter who helps them throughout the weekend, as well as a team host who provides dinner one of the days they are here. In other words, good old-fashioned hospitality makes this a venue of choice for our fellow Oregonians from across the state.

Wow another (27th) Clambake Jazz Festival was held at the Mill Casino March 11-13, 2016. Terrific Music, featuring Big Band, Zydeco, Blues, Gospel, Oldies, Rock & Roll and Swing.. People of all ages danced their socks off!

Attending one of Your Wednesday WBC was Les Engle, the High Street Band and the MHS Swing Dance club. Impressive band with great music. You don't want to miss this WBC next year. They also held concerts at our local schools. Thank you to Les & The High Street Band & the Volunteers !!

WAY TO GO BAY AREA

Congratulation to Oregon Coast Community Action Food Share Program on their new Food Delivery Truck.. It's really cool looking, big, clean & nice...

Shocker from FERC: BRIEF-FERC denies approval for Veresen's Pacific Connector gas pipeline and the Jordan Cove LNG Terminal!! Reason for denial was no customers-no economical benefit!!

Then Info from Jordon Cove: The FERC announcement was quite a surprise, but we'll be submitting a request for rehearing and then updating them on our commercial negotiations. It's a real disappointment that they did this, but it's part of the process and we'll have another chance before FERC!

Then an awesome announcement: Veresen Concludes Key Terms with JERA for Jordan Cove Liquefaction Capacity

CALGARY, March 22, 2016 – Veresen Inc. ("Veresen") (TSX: VSN) is pleased to announce that it has finalized the key commercial terms with JERA Co., Inc.

("JERA") in respect of the long-term provision to JERA of natural gas liquefaction capacity at the Jordan Cove LNG facility. Veresen is developing the Jordan Cove LNG facility in the International Port of Coos Bay in Oregon, USA.

The preliminary agreement signed today covers the purchase by JERA of at least 1.5 million tons per annum of natural gas liquefaction capacity for an initial term of 20 years. This agreement is subject to customary conditions including the execution of a detailed liquefaction tolling agreement, which Veresen and JERA will continue to work together to conclude, and the project obtaining applicable regulatory approvals. Negotiations for the remaining liquefaction capacity are ongoing with other parties.

According to Bob Braddock of Jordon Cove Jera & Chubu power companies from Japan, supply 48% of Japan's population with Power!!

The economic benefit is ON for the Jordon Cove Facility! Questions check out www.jordancovelng.com.

THANK YOU to your BAY AREA CHAMBER BOARD OF DIRECTORS & those members who volunteered to pass out our 2016 DIRECTORIES. The new directories are awesome. After the directories were passed out NW NATURAL hosted a met & greet, it was fabulously! If you don't have one please call 541 266 0868

Business After Hours at BANNER BANK WAS SMASH HIT, if you missed it, you really missed a great event!!

WOW March was Busy... ON to April...Thank You to all those who took part in this Awesome Month!

Barry Winters
2016 BACC President
BBSI

Directors Quote

You can do anything, but not everything.



Chamber Events

WBC in April is
Sponsored by
Bay Area Hospital

*WBC is 11:30-1 pm in the
Salmon Room at the Mill Casino*

- **April 6th** -Social Media—Misty Lambrecht (SBDC)
- **April 9th**—Grand Opening of Truffles'
- **April 13th**—Bandon Dunes Golf Resort
- **April 20th** —Coos County Treasurer Candidate Forum
- **April 27th** -State Government
- **Business After Hours**-5-7pm at Perry Electric & Supply

Business after Hours at Banner Bank Coos Bay



**Join us April 28th for
Business After
Hours at Perry's
Supply**

Ribbon Cutting for PenAir



Ribbon Cutting At Wendys



Directory Distribution/Meet & Greet



On March 24th, BACC Board of Directors and Staff visited over 400 of our members; bringing them the 2016 Directory and Window Decal. We want to thank everyone

who helped with this huge event! For all the hard work that was accomplished that day, NW Natural invited us all to join them for our Annual Meet and Greet Fiesta! We hope that you find your directory to up to date and as useful as we do, if any changes need to be corrected... Please send us an email to info@oregonsbayarea.org or call us at 541-266-0868

Down to Business from SBDC by Arlene Soto

Do I need to hire a Certified Public Accountant (CPA) for my small business?

A Certified Public Accountant (CPA) is a state licensed professional who offers various accounting, auditing, tax, financial analysis, business valuation and consulting services. CPA's must pass the uniform CPA examination, achieve educational requirements set by the state and have experience working in a CPA firm under the direct supervision of a qualified licensee to obtain their license. As a licensed professional, a CPA has to adhere to a code of professional ethics.

Many accounting tasks done in a small business do not need to be handled by a CPA but there may be a benefit to using the services provided by a CPA firm. A CPA can perform audit services and attest that financial information adheres to "generally accepted accounting principles (GAAP)". GAAP are rules and standards set forth by the Financial Accounting Standards Board to ensure financial information is presented fairly, accurately and in an understandable manner. This assurance can be beneficial if the business is seeking loans or investment funding. CPA's also can represent clients in case of an Internal Revenue Service (IRS) audit. Financial analysis and management advising are also services provided by CPAs.

Before hiring a CPA it's important to ask several questions and get to know the skills and limitations of the person doing the accounting work. Find out how many other businesses this person has worked with in your industry. Ask what the firm's specialties are (tax, audit, business valuation, etc.). Check with the state Board of Accountancy to be sure the CPA's license is in good standing. Ask who will actually be doing the work you are contracting with the CPA firm to perform. Ensure you have a clear understanding of work to be performed and what the benefit is to your company. For instance, there is a difference between financial statement preparation, a financial review and a full audit. Also, when you ask a financial question are you satisfied you understand the answers you receive. Make sure you fully understand the cost of services you are having performed, what information you need to provide and when you can expect an answer or a final report or a tax return.

Recordkeeping and tax preparation are required in all businesses. Each small business owner must weigh the advantages and costs for acquiring the accounting services needed.

The SBDC is a partnership of the U.S. Small Business Administration, the Oregon Small Business Development Center Network, the Oregon Business Development Department and Southwestern Oregon Community College. Arlene M. Soto has been the Director of the Southwestern Small Business Development Center since July 2007. To ask a question call 541-756-6445, e-mail asoto@socc.edu, or write 2455 Maple Leaf, North Bend, OR 97459. Additional



BACC Member Anniversaries!

- Pulse Electrolysis
- Action Trophies & Signs
- Enterprise Rent-a-Car
- Lab Band Program Association
- Staples #463
- DHS-Aging & People with disabilities
- SHN Consulting Engineers & Geologist, INC
- Weyerhaeuser Co. Western Timberlands
- Cedar Electric & Construction INC
- Electrical Construction Co
- Al Peirce Co
- Above Dental
- Bob Belloni Ranch Inc
- Northwest Community Credit Union
- HGE Inc
- Far West Lapidary & Gem Society
- Baycrest Village
- Dolphinb Players
- Bay Area Sunrise Rotary Club
- Harmony United Methodist Chrch
- Fred Meyer
- Highway 101 Harley -Davidson
- American Cancer Society
- Kyle Electric, Inc
- South Coast Family Dentistry



Ready, Set, Start Your Business Workshop

Learn about the critical "first steps" that everyone faces when considering starting a new business!

This 2-hour workshop includes information about:

- licensing
- personal readiness checklist
- business structure
- financing
- business planning
- next steps
- business resources

April 2015 Schedule:			
Tue	April 7 th	6:30 pm - 7:30 pm	
Wed	April 8 th	10:00 am - 12:00 pm	
Wed	April 15 th	1:00 pm - 3:00 pm	
Wed	April 22 nd	6:00 am - 7:00 am	

Cost: \$20 per person
Location: The Business Center, 3455 Maple Leaf, North Bend
 CALL 541-756-6862 for more information. Register online at www.uscc.edu/sbdc

Welcome New Members!

Dr. Bryon Blackwell

632 Anderson Ave, Coos Bay
541-269-2525
drblackwell@gmail.com



Dr. Blackwell is a functional medicine & chiropractic physician who works with his patients to uncover the core root of their problem(s). He believes there is an appropriate time & place for all healthcare services & that the patients well being is at the center of all decisions.

Bailey's Health Food

Karen Hladky
2235 Newmark St, North Bend
541-756-3004
baileyshfc@gmail.com



Bailey's is the largest health food store on the Oregon Coast. They have a friendly, well trained staff members and a large selection of supplements from reputable companies. They now have a deli serving nutritious, natural and delicious Togo foods.

Artula Institute

Angela Haseltine Pozzi/Mary Johnson
325 S. 2nd St., Bandon
541-329-0317
mary@artula.org



Washed Ashore is a non-profit community art project. Directed by a lead artist, we collaborate with volunteers to clean up Oregon's beaches. Through hands on educational workshops, Staff, and volunteers. Use marine debris to create piecework, used to build giant sea life sculptures of the very creatures threatened by ocean pollution. These sculptures become part of a traveling exhibit, touring the country, education and inspiring positive changes in consumer habits.

Members on the Move.....

Stillwagon Distillery has just purchased a new tasting room in **Charleston!** Stay tuned for their Grand opening date and new address

Fishermen's Seafood Market has bought **Qualman's Oyster Farm**

Bay Area Enterprises has moved to **200 Ross St. Coos Bay.**

Coos Watershed Association has moved to 186 N. 8th St. Coos Bay

The Pottery Co. is moving later this month and will be at **254 S. Second St. Coos Bay** by May. (Next to Puerto Vallarta Mexican Restaurant & Purkey's Interiors)



The Beloved Truffles' of Bandon has moved to **Beautiful Downtown Coos Bay!**

Yvonne Savino
300 Central Ave, Coos Bay
541-267-1690
truffles@frontier.com

Correction to February's misprint.
Please help us in Welcoming new
BACC Member-
Pacific Sleep Labs

What's Happening Coos County!?!



Company is coming!



Gather your Pirate, Bulldog & Laker spirit to clean up Highway 101 in preparation for National Tourism Week. Meet at the NB Fire station located at 1880 McPherson at 9:00 am on Saturday, May 7th.

Choose to join the North Bend, SWOCC or Coos Bay team collecting trash and removing weeds from Highway 101 until 11:30 am. Then we will meet at Coos Bay Mingus Park for a final trash tally to see which team will receive the Brigade Trash Trophy and for a barbecue hosted by the Knife River, NW Natural and Bay Area Chamber Members*. *We need donations of cash or in kind items such as:

- ♣ Door Prizes
- ♣ Soda
- ♣ Potato or Macaroni Salad
- ♣ Watermelon
- ♣ Coffee
- ♣ Donuts

All participating students will receive a certificate of participation for their activity chart. Waivers for students under 18 need to be signed by the parent or guardian before student is dropped off at the Fire Department at 9:00 am. Please make arrangements to pick up your students at Mingus Park by 12:30 pm. Students who arrive at the site without prior approval must have their parent/guardian available to sign the waiver or they will not be allowed to participate.

Contact Deborah Rudd (BACC Tourism Committee Chair)
541-888-5558 EXT. 158 deborah.rudd@state.or.us
OR
Text: 541-260-1499

AHH SHUCKS! OYSTER FEED

63466 Boat Basin
Charleston, OR 97420

April 23rd, Noon – 4pm. Projected prices: 9 Oyster Meal \$15, 6 Oyster Meal \$13, 3 Oyster Meal \$11. Oysters will be prepared in a variety of ways and served with dipping sauces, baked beans, coleslaw, bread and drink (soda, coffee, or tea). Shrimp cocktails can be added on for \$1 extra! Gourmet hotdog meals (\$8 Adults Meal/\$5 Child's Meal) are available for the non-oyster fan. Live Music from Dale Inskeep Band, Stacy Rose and more. Wine & Desserts sold separately. Event held in the dining hall of Oregon Institute of Marine Biology. For more information call Kathy Hornstuen at 541-404-6593.



DAY OF CARING

Saturday, April 23rd @ 9:00 am
NW Natural
1625 N 7th St.
Coos Bay, OR 97420

A DAY OF HELPING THOSE IN NEED

United Way of Southwestern Oregon is seeking volunteers to help senior and disabled community members who cannot perform routine maintenance around their home and yard. Tasks may include mowing, weed pulling, brush cutting, raking or help cleaning out the gutters. Limited to properties within the Coos Bay/North Bend City Limits. We need volunteer labor, tools and equipment.

Can we count on you to help your neighbor?

If you, your co-workers, club or family can help PLUS bring your own tools/equipment, we welcome your help. For more information or to sign up for this year's event, go to <http://www.unitedwayswo.org> or email us at uwswo@frontier.com or call United Way at 541-267-5202.

Thank you, from **United Way of Southwestern Oregon.**
"Give Where You Live"



April is Child Abuse Prevention and Awareness Month

Kids' HOPE Center Invites You to an Open House

Thursday, April 7, 2016
4:00 PM to 6:00 PM
1925 Thompson Road
Coos Bay, Oregon
(541) 266-8806

Join us to meet our staff, tour the newly completed center, and learn about the important services provided to our community to keep our children safe.

The Kids' HOPE Center is the child abuse intervention and assessment center for Coos County. The center assists with the investigation process via the provision of in-house child forensic interviewing, medical assessments, court coaching and accompaniment, and connecting families to community resources and services by means of victims' advocacy sessions. Services all take place in a neutral, child friendly environment specifically designed to minimize the impact of trauma and begin the onset of healing for our community's young victims.



BACC Committees Meeting Times and Days



Bay Area Chamber of Commerce

145 Central Ave
Coos Bay OR 97420

Phone-541-266-0868
Fax-541-267-6704
E-Mail-info@oregonsbayarea.org

Our Business is helping your business!



We're on the web

www.oregonsbayarea.org

BACC Committees Chairs

- **Ambassadors**– President; Lonni Corona 541-297-8179
- **Business Development & Support**– Chair; Michele Hampton, 541-269-4215
- **Natural Resources**– Chair; Eric Farm, 541-756-1193
- **Legislative Action**– Chair; Tom Burdett, 541-756-7142
- **Leadership coos**– Chair; Deena Gisholt, 541-269-7929
- **CB NB Visitor & Convention Bureau**– Chair; Mark Mattechek, 541-756-0571
- **Events**– Chair; Allison Richards, 541-888-9799
- **Tourism**– Chair; Deborah Rudd, 541-888-5558
- **Transportation**– Chair; Rick Skinner, 541-269-1915
- **WBC Luncheon**– Chair; Timm Slater, 541-266-0868
- **Marketing & Communications**– Chair; Pam Plummer, 541-266-2291
- **Membership Development and Support**– Chair; Heidi Proett, 541-269-7929
- **Education**– Chair; Jayson Wartnik, 541-269-9338 x 235



Join a Committee, come to a meeting and enjoy or host a Chamber event!

- **Ambassadors**–Meets first Thursday of the month @Noon (Rotating Locations)
- **Business Development** –Meets 3rd Thursday, noon @ Umpqua Bank
- **Natural Resources**–Meets the third Friday of each month @7am @ The Red Lion Hotel
- **Legislative Action Team**– Meets the 3rd Tuesday, 7 am @ Campbell Global.
- **Wednesday Business Connection (WBC)**–Lunch forums are held Sept-May every Wednesday at the Mill Casino in the Salmon Room 11:30-1pm.
- **Leadership Coos**–(Tuition required) one day per month Sept-May
- **Tourism**–Meets third Thursday of the Month 8am at the CB VIC
- **Transportation**–Meets the 2nd Thursday of the month @ Noon in CB VIC Conference Room
- **Marketing & Communication**–Last Friday, noon @ Umpqua Bank CB
- **Membership Development** –3rd Tuesday, 8am @ Oregon Pacific Bank
- **Education Committee**– 1st Tuesdays. Noon @ Shark Bites
- **Event Committee**– 2nd Wednesday of the month 8am @ CB visitor Center
- **Monthly Board Meetings** - 1st Wednesdays, 7am @ The Mill Casino
- **Monthly Events Held**–Business After Hours, Ribbon Cuttings and More!!

What's Going on With our LAT Committee!?!?

Hello Fellow Chamber Members,

As you know there with a small stall with the LNG process. That being the FERC decision to dis-allow the Pacific Connector Pipeline since there was no demonstrated client for the LNG. That situation is in changing as you read this. An appeal, with a factual explanation that a client has been secured, should revive this economic opportunity for all of us. The Chamber has sent a letter of support to FERC on this latest issue. So stay positive and keep a smile on your face as we move forward for our community's success. If you have personal inquiries regarding any of this, please feel free to call me at 541-404-1028 (cell) or email me at thomascburdett@gmail.com.

There are several items within the legislative agenda that we will continue to keep an active eye on. Please don't hesitate to contact me if you have any LAT related questions or issues .

Tom Burdett
LAT Chair

President

Barry Winters

Barrett Business Services, Inc.

President-Elect

Jessica Engelke

SOCC

Past President

Rick Skinner

Knife River Materials

Vice President

Deena Gisholt

Oregon Pacific Bank

Deborah Rudd

South Slough Reserve

Tom Burdett

BnT Promotional Products

Secretary

Pam de Jong

Edward Jones Investments

Treasurer

Michele Hampton

Banner Bank

Ambassador President

Lonni Corona

Harmony Home Care

2015 Board of Directors

Jayson Wartnik

HMWF&G CPA's

Melissa Cribbins

Board of Commissioners

Jon Hanson

Morgan Stanley

Mark Wall

Roseburg Resources

Kyle Daniels

Clean Cut Landscape

Michael Hinrichs

Jordan Cove Project

Tim Huntley

Knife River Materials

Erin Johnson

Edward Jones Investments

Spencer Gordon

Bay Area Enterprises

Dr. Todd Landsberg

South Coast Hearing Center

Randy Hoffine

Pacific Properties

Mark Mattechek

North Bend Lanes

Kara Long

Egyptian Theatre

Community at Large

Brooke Walton

Oregon Int. Port of Coos Bay

Theresa Haga

CCD Business Development Corp

Rob Schab

Coos Bay-North Bend Water Board

Theresa Cook

Southwest OR Regional Airport

Connie Stopher

SCDC

EX-Officio

Patty Scott

Southwestern Oregon

Community College

Rodger Craddock

City of Coos Bay

Terence O'Connor

City of North Bend

Barbara Bauder

Bay Area Hospital

Dawn Rae Granger

School Dist #9

Bill Yester

School Dist # 13

Tenneal Wetherell

South Coast ESD

April 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
					1 <u>Marketing</u> Noon @ Umpqua Bank <u>Ribbon Cutting</u> 12:15 @ Wendy's	2
3	4	5 <u>Ambassador Board</u> Noon @ Coach House <u>Education</u> Noon @ Shark Bites	6 <u>BACC Board Mtg.</u> 7am @ Mill in Saw Blade Room <u>WBC</u> 11:30-1 pm @ Mill Casino in Salmon Room	7 <u>Ambassador Mtg</u> Noon @ La Costa	8	9
10	11	12 <u>Leadership Coos</u> All Day	13 <u>Events</u> 8am @ CB VIC <u>WBC</u> 11:30-1 pm @ Mill Casino in Salmon Room	14 <u>Transportation</u> Noon @ CB VIC	15 <u>Natural Resources</u> 7am @ Red Lion	16
17	18	19 <u>Membership</u> 8am @ OPB <u>LAT</u> 7 am @ Campbell Global	20 <u>WBC</u> 11:30-1 pm @ Mill Casino in Salmon Room	21 <u>Tourism</u> 8am @ CB VIC <u>Business Devl & Sup.</u> Noon @ Umpqua Bank	22	23
24	25	26 <u>LC Steering Comm.</u> Noon @ BAH	27 <u>WBC</u> 11:30-1 pm @ Mill Casino in Salmon Room	28 <u>BACC Executive Mtg</u> 3:30-5 @ CB VIC <u>BAH</u> 5-7 pm @ Perry's supply	29 <u>Marketing</u> Noon @ Umpqua Bank	30